

OBJECTIVES

IMAGINE: A Fresh Vision for Growth

Expand Visibility

Charleston Magazine sponsorship Diversify Guests and Maximize Revenue

Conducted 12 special events with 430 guests Reduce Volunteer Load

Reduced opening hours

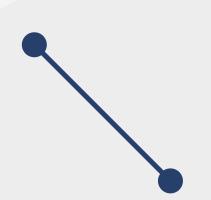
RESULTS





New Audiences

Opera, Gullah Brunch, Historical Dinners, Tea with Mary Whyte



Financial Success

Net revenue up 78% over last pre-COVID DSH



40 musicians, including scholarship winners showcased

Sponsorships

Charleston
Magazine and other
sponsors topped
\$64K

