

# Agenda

## **2025 National Conference Agenda – Finance Constituency**

*All times below are Mountain Time. Agenda content subject to change.*

Constituent Liaisons:

**Andrew Clark**, Vice President, Finance and Administration

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The following agenda describes sessions specifically designed for the above-mentioned constituents. For a full listings of Conference events and larger sessions, please visit

<https://leagueconference.org/full-schedule>.

### **Wednesday, June 11, 2025**

**8:00am-12:00pm**

**Tech Fair**

**1:00pm-2:30pm**

**Constituency Meeting Block 1**

**1:00pm-1:45pm**

**Welcome and Planning**

Welcome to Conference! We'll start our time together with introductions and will share our biggest successes and challenges of the past year. Come ready to celebrate and commiserate. We'll also plan how we want to structure our Conference constituency time and how to make the most out of your attendance.

**1:45pm-2:30pm**

**Navigating the Current Financial Market**

This peer-to-peer discussion session will focus on the current financial market. We'll reflect on the economic conditions of the past year, the current financial health of our orchestras, and look to the future to discuss key financial planning strategies and protective measures in response to evolving market conditions.

### **Thursday, June 12, 2025**

**3:30pm-5:30pm**

**Constituency Meeting Block 2**

**3:30pm-5:00pm**

**Making the Most of the OSR**

The OSR (Orchestra Statistical Report) offers a wealth of information to inform strategic decision-making, financial planning, and board reporting.

During this presentation, we'll explore the data available and how to put it to good use in service of your own orchestra's goals.

*Speakers: **Andrew Anzel**, Knowledge Center Director, League of American Orchestras*

5:00pm-5:30pm

**Talking to your Leadership Team and Board about Data**

Building on our previous session, this peer-to-peer discussion session will focus on how to convincingly use data to inform key decisions with your executive director and board. We'll share strategies, challenges, and solutions for effectively communicating complex financial data with non-finance colleagues.

**Friday, June 13, 2025**

10:15am-11:45am

**Constituency Meeting Block 3**

10:15am-11:30am

**Strategic Financial Planning: Identifying Key Levers for Sustainability**

Join us for a dynamic session with nonprofit budgeting expert Faith Raiguel as we explore how orchestras can identify key income and expense levers, develop multi-year financial plans, and account for necessary cost increases. Faith will share insights on forecasting strategies that incorporate incremental costs, inflation, and long-term sustainability. We'll also discuss fundamental budgeting practices and proactive approaches to managing inflation and salary increases to support both financial health and organizational growth.

*Presenter: **Faith Raiguel**, former CFO LA Opera, current League Essentials finance instructor, board member at Silk Road (Finance Committee Chair), Street Symphony, and more.*

11:30am-11:45am

**Final Reflection and Staying Connected**

As we leave Conference, what will we choose to take with us? How do we stay connected and energized by what we've learned? We will identify strategies to keep the momentum on our path and deepen relationships that will fulfill us as we return home.

Finance Constituency Meetings have been generously sponsored by **Cast and Crew**

**Notice:** It is important to keep in mind antitrust rules governing competition that apply to this group discussion. While the agenda for this group includes discussion of a variety of issues that are crucial to orchestras' planning and strategies, the goal is not to agree on a single approach to these issues. With the benefit of analysis and discussion, each orchestra will be able to

decide independently what course of action is best for its own organization. We ask you to avoid comments that relate to your orchestra's current or future plans for *ticket or event pricing (actual ticket prices, discount amounts), bargaining (including collective bargaining agreements or with vendors), or compensation.*