Susan Nelson
Principal
Technical Development Corporation

Susan Nelson, Executive Vice President, has been with TDC since 1987. In her many years with the firm, she has led a wide range of projects that include mergers, strategic business plans, financial restructuring, and facilities planning. Susan’s practice focuses on the complex challenge of aligning an organization’s strategy, implementation plan, and financial sustainability. Her deep financial analysis skills and hands-on operational experience has given her a special expertise in how to scale an organization to an appropriate size while creating a sustainable financial capitalization plan. She has worked with clients of all sizes across the country in such areas as arts and culture, community development, education, and social services.

Prior to joining TDC, Susan held financial management positions at a variety of nonprofits and public agencies, including the Boston Housing Authority and the Opera Company of Boston.